





LEADERSHIP TRANSITION PROGRAM™ (LTP)

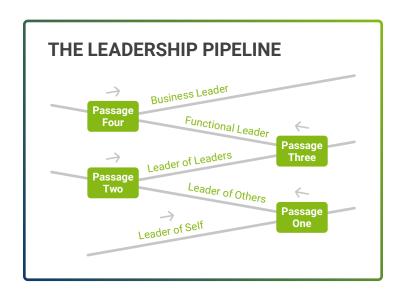
The Leadership Transition Program™ installs a new operating system for leaders throughout your organization. Developed around the principles introduced in "The Leadership Pipeline," this 4 day course is designed to restore the balance of power back into the hands of leaders by building objective work values, time applications and leadership skills. Each leadership level has a distinct position that calls for adjusted values and time applications combined with new skills.

By defining what is expected of a leader at each level, the LTP creates effective leaders who have clear objectives and the tools they need to succeed. Using their own workload as a case study, leaders immediately apply the skills to allocate resources, the power of delegation, how to develop a leadership pipeline and effective team coaching.

FOCUS ON RESULTS

The Leadership Transition Program resets your leadership approach to focus on the activities and measures that will bring you the specific results you are meant to achieve. **As a leader, you will:**

- Shift values to a culture of achieving results and away from doing tasks and activities.
- Innovate as a natural and expected part of your daily routine.
- Hold yourself and your employees accountable for identifying, owning, sharing and solving problems.
- Provide employees with role- and purpose-clarity, and a clear line-of-sight to company objectives.
- Create and enforce an environment where sufficient focus is achievable, and where everyone's priorities align with adding value.
- Develop your organization to be equipped to handle today's problems, so the leader stops solving problems personally and spends more time planning and anticipating for the future.



THE 4 LEVELS OF LEADERSHIP

O1 LEADER OF OTHERS

Focuses on delivering results through people by setting realistic objectives, delegating responsibility and developing key people. O2 LEADER OF LEADERS

Selects and develops multiple layers of leaders.

FUNCTIONAL LEADERS

Strategically contributes to developing the competitive advantage and driving functional excellence.

04 BUSINESS LEADERS

Responsible for the overall profit and loss of their business unit, develops and executes short and long term business strategy.

RECOMMENDED READING



The Leadership Pipeline—by Ram Charan, Steve Drotter, and Jim Noel—shows how organizations can find success through developing leadership at every level by differentiating requirements by layer



The Performance Pipeline, by Stephen Drotter, guides you through installing the framework of a leadership powered company.